



TRUSSARD
PROPERTY CONSULTANTS

Dear Luke

At this point in time, the directors of Trussard Property Consultants have decided to not renew our contract with Matrix Marketing.

We did however find the software very useful in updating and calling on prospective clients. As mentioned during our initial meeting with Matrix, we focus very much on the corporate sector of the northern suburbs of Johannesburg, hence we utilise only a small portion of the information available. We have increased our database of clients and lease expiries tremendously in these areas through the use of the Matrix system.

The software has paid for itself through a number of transactions completed already and should do so further over the next 2/3 years with lease expiries attained through our business developers.

I would like to thank Matrix Marketing and the service provided by Luke Chapman over the last year and will no doubt use utilise your services over the coming years as well as refer business in your direction.

Kind Regards

Dennis Helyar
Director